



## ***FREDERIC POUYOT***

- Over 20 years experience as a Business and Renewable Energy Practitioner and Educator
- Post Secondary University Degree in Solar Energy technologies for build environment (solar thermal specialist) with experience in related field since 1983.
- Business School Graduate specialized in international trade with solid experience in international trade and market research.
- Project Management Certified Professional with both solid academic credentials and experience managing various types of projects and in team leadership.
- Languages: Fluent in French, English

### **CAREER HISTORY**

<b>GPEKS Constructions Inc</b> <a href="http://www.gpeks.com">www.gpeks.com</a> President & CEO	Since Nov 2002
<b>Solar Energy Society of Canada Inc. (SESCI)</b> <a href="http://www.solarenergysociety.ca">www.solarenergysociety.ca</a> President (2 year mandate ending June 2009, on the board of directors since 2003)	Since 2003
<b>Office of the Superintendent of Financial Institutions</b> Business and Systems Analysis	Apr.2002, Jun to Oct 2002
<b>The GreenPower Network (*)</b> Project Management, Market Research	Nov 2001-Jan 2002
<b>Business Interactive (*)</b> Project Management, Business and Systems Analysis Worked on contract at Bank of Canada re-engineering the government payment and deposit system for the internet.	Feb 2001- Oct 2001
<b>Productivity Point International</b> Training, Business and Systems Analysis	Sep 1999- Sep 2000
<b>Effective Computing &amp; Consulting.</b> President	Jan 1991-Aug 1999
<b>Land of Software, London, ON</b> Sales associates (top salesperson of top Epson dealer in Canada)	Sept 1989-Dec 1990
<b>Nice Froid (Nice, France)</b> Export Manager for North-America – Company was 3 <sup>rd</sup> largest european exporter of commercial refrigeration equipment.	July 1988 – Aug 1989
<b>Solar Service International</b> (Nice, France) President of Association, Team leader, Project Manager.	1987-1988 (Part-time)
<b>Conseil d'Architecture (*)</b> , Solar Pool Consultant <b>HelioPlan (*)</b> , Marketing agent <b>Solaire de France</b> [Solaire du Verdon subsidiary in Provence] (*) : sales, marketing, technical reports – FRANCE	1984-1987

## POST SECONDARY EDUCATION (FRANCE)

<b>Business School Diploma:</b> International Trade. Graduate program. “Major de promotion” (Award received for highest GPA of the graduating class).	Institut des Techniques d’Exportation, University of Nice, Fr. 1988
<b>European Community Certificate.</b> “Mention Bien” (Honors) Political Science- Studies on the EC.	Institut Européen des Hautes Études Internationales" Nice, Fr. 1988
<b>Commercial English Certificate</b> One of seven students who passed the final exam out of 387 candidates.	Franco-British Chamber of Commerce, Nice, Fr. 1987
<b>Business School Diploma.</b> Phi Beta Kappa. Received Lyons Club Achievement Excellence Award.	Écoles de Gestion et de Commerce, University of Limoges, Fr. 1985
<b>Techniques Applied to Industry, Honours "HelioTermique appliqué à l’habitat-Heliothermic Housing "</b> Continuing Education Post Secondary Undergrad University Diploma Level “Brevet de Technicien Supérieur” (Architecture, Major: Passive/Active Solar) Second Highest GPA. (Graduated Summa Cum Laude)	University of Perpignan Centre Regional d’Etudes Universitaire en Formation Permanente (CREUFOP), 1984
<b>Course "Technicien en Énergies Nouvelles"</b> Technologist in New (Renewable) Energies – Distance Learning , 18 months	Educatel -1983
<b>Baccalaureate (Bachelors) Diploma:</b> Maths & Natural Sciences	Academie de Bordeaux, Fr. 1982

## CONTINUING EDUCATION – PROFESSIONAL TRAINING

### *Master's Certificate in Project Management*

- Project Team Management
- Project Management context
- Project Design
- Project operational Planning & control
- Process & Support Systems in Project Management
- Project Financial Evaluation
- Project Feasibility
- Organisational Change
- Management Skills (A+)

Université du Québec en  
Outaouais 2003- 2005

### \* **Project Management Certified Professional**

Learning Tree International

### \* **IT Management Certified Professional**

### \* **Software Engineering Management Certified Professional**

- Managing Change: People and Process
- Software Quality Assurance
- Effective Communication Skills for IT Professionals
- Identifying and Confirming User Requirements

2003

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- Management Skills for IT Professionals
  - Influence skills
  - Software Configuration Management
  - Business Process Re-engineering
  - Finance for Non-Financial Managers
  - Business Skills for High Personal Performance

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2002

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- Project Management Skills for Success
  - Project Risk Management
  - Advanced Project Management: Planning and Controlling  
Complex Projects: Hands-On
  - Software Project Planning and Management

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2001

Microsoft Project – Level 1 & 2

Calian Technologies- 2001

## CONTINUING EDUCATION COURSES (1994-2002):

12 courses (Project Management, IT Management Courses and two technical courses, all listed above)	Learning Tree, Ottawa	2001-2002	4 days
MS Project 2000 level 1 & 2	Calian Technologies	2001	2 days

## CONFERENCES & WORKSHOPS

Since 2003, attends each year about 3 to 5 major national and international conferences related to renewable energy. Lately:

2004:

- ASES conference (USA),
- North East Sustainable Energy Association Conference (Vermont, USA)
- Kortwright Renewable Workshops (Toronto)

2005:

- ISES (Orlando, FL),
- Cansia Forum (Ottawa),
- Americana (Montreal),
- SESCO (Waterloo)
- RETScreen Workshop (Montreal)
- OSEA Wind Energy Workshop (Kingston)

2006:

- ASES Conference (Denver, CO),
- Cansia Forum (Ottawa) ,
- Americana (Montreal),
- CIDA (Ottawa),
- Insight Renewable Energy Finance (Toronto)
- RETScreen Workshop (Montreal, Kingston)

2007:

- Americana (Montreal),
- Canadian Institute of Engineers (Ottawa),
- SESCO Conferences, workshops and tours (Calgary),
- International Renewable Energy Finance and Investment Summit (Phoenix),
- Trump Institute project finance (Ottawa + Montreal),
- CanSIA Conference (Toronto),
- Renewable Energy Development Conference (Toronto),
- Solar water Heating certification Workshops(Toronto),,
- Building Inspectors Workshop for Solar (Toronto)

2008:

- CanSIA Conference (Toronto),
- RETScreen Workshop (Gatineau)
- SESCO Conference, Workshops and tour (Fredericton),
- AQME (Montreal),
- Energie Solaire Quebec (Montreal)